

# PRIME SITE



David Langsford and Wayne Walsh with courier driver Ronnie Raka.

## Office goods move in

A nationwide office supply company has snapped up a warehouse in Townsville and plans to create even more jobs in the coming months.

COS (Complete Office Solutions) is an office supply company run by co-chief executives and sisters Belinda and Amie Lyone, and was founded by their father in the 1970s.

The 890sqm warehouse is their first bricks-and-mortar foray into the Townsville region. The building sits on 1.08ha in Mount St John, which is a good position for road and port access.

The move to Townsville required a “considerable investment to get started” but the company saw a gap in the market, Amie Lyone said.

“We see significant growth



At the new COS warehouse in Mount St John. Pictures: Shae Beplate

opportunities and a growing customer need to access workplace supplies to help keep staff healthy, safe and productive.”

The company has created account management, warehouse and delivery roles in Townsville.

“We plan to grow the local

team in the coming months as more customers take up the offer,” she said.

About 6 per cent of the business’ orders used to be shipped from Brisbane with a 2-3 day delivery and COS expects demand to double with next-day delivery from the new warehouse.

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**Amie Lyone**

**COS co-chief executive**

The company’s customer base in Townsville and Cairns has grown considerably in the past 24 months, including trade with local companies, government departments, schools and big corporations, Ms Lyone said.

“Investment in local stock holding and local account

management has been key to our success,” she said.

COS trades in a broad range of office and school stationery, furniture, kitchenware, personal protective equipment, tech and cleaning supplies.

The company is privately owned, with more than 500 employees and warehouses in every state and territory.

COS claims to be the largest Australian-owned and family-operated office supply company; acquisitions have been a central part of their business.

In 2018, COS bought the Australian arm of European office supplies company Lyreco. In 2019 COS acquired paper supplier Vital Office.

Perth-based Quick Corporate Australia came under COS’s remit in July 2021.